



MIDDLESEX-LONDON HEALTH UNIT

REPORT NO. 042-18FFC

TO: Chair and Members of the Finance & Facilities Committee

FROM: Christopher Mackie, Medical Officer of Health / CEO

DATE: 2018 November 01

MOBILE DEVICE SERVICES CONTRACT EXTENSION

It is recommended that the Finance & Facilities Committee receive Report No. 042-18FFC: "Mobile Device Services Contract Extension" for information.

Key Points

- MLHU has extended its contract for Rogers cellular service.
- These services were recommended by the Ministry of Government and Consumer Services in the Vendor of Record program coordinated by the Province of Ontario.
- The value of the contract is estimated at \$47,000.

Background

The Middlesex-London Health Unit (MLHU) issued a request for proposals (RFP) for mobile devices in 2013. Following a competitive bid process, the contract was awarded to Rogers Communications. The next contract, in 2016, was awarded through a competitive bid process organized through the Province of Ontario and the Vendor of Record (VOR) program.

There are approximately 273 cellular devices in use at MLHU. Allocation of devices is determined according to [Appendix A](#). The current cost of these devices totals approximately \$78,449 annually.

Contract Award

This contract was extended to Rogers Communications through the VOR program operated by the Ministry of Government and Consumer Services. In this most recent round of bidding and negotiations, significant cost improvements were achieved in the amount of 40%. Additionally, a discount equal to 65% below market rates was also applied for the handsets. Based on the VOR program, MLHU has extended the contract for an additional two years, which represents a savings of approximately \$31,449.

Next Steps

MLHU Staff will finalize the contract award and arrange the transition to the new program.

This report was prepared by the Healthy Organization Division.

A handwritten signature in black ink, appearing to read 'Chris Mackie'.

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Medical Officer of Health/CEO